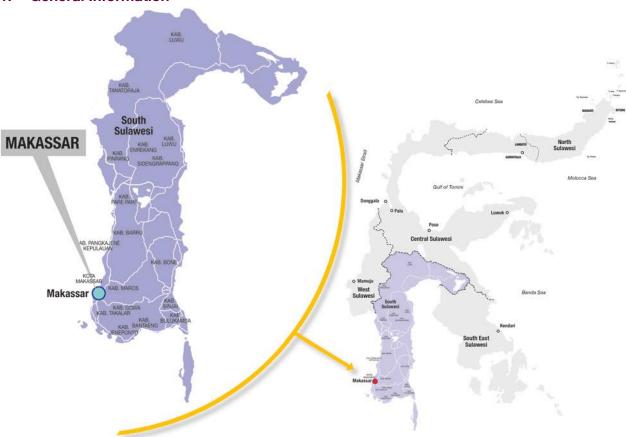
DEVELOPMENT OF MAKASSAR NEW PORT, South Sulawesi

1. General Information



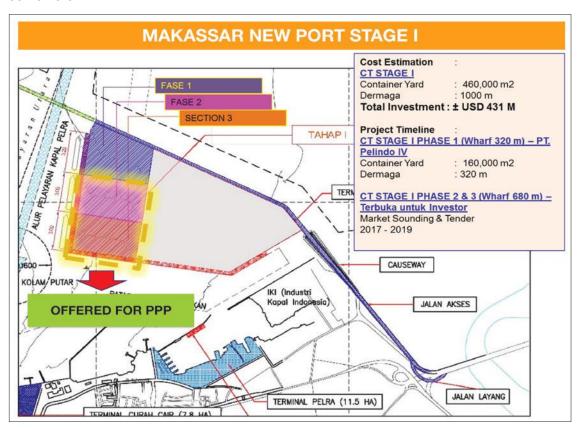
Government Contracting Agency	: Ministry of Transportation
Implementing Unit	: Makassar Port Authority
Preparation Agency	: Ministry of Transportation
Estimated Project Cost	: USD 416.00 million
Estimated Concession Period	: 72 years
Location	: Makassar, South Sulawesi

2. The Opportunity

2.1. Project Background

Makassar Port, located at waterfront of Makassar Strait, has been designated as Indonesia Archipelagic Sea Lanes. The strategic location, supported by natural resources and skilled human resources, allows this area grow on par with other provinces in Indonesia. Economic growth in South Sulawesi Province is quite stable, with an average of above 7%, followed by growth of freight and passenger in Makassar Port. The freight and passenger in

Makassar port were grown significantly (above 10%) within the last 5 years. The condition causes increasing density of goods flow and ship visits in existing Makassar Port, especially containers.



2.2. Project Description

The Makassar New Port is developed as container terminal. The development is divided into 3 phases, as follow

1. Phase 1

There will be 3 new docks with total length 750 m in length. This phase is prepared for construction of container of terminal with capacity up to 1,030,000 TEUs per year. A construction of access toad, container stacking yard and related building facilities is needed for the development of this phase.

2. Phase 2

Additional container terminal provision, in the form of reclamation and construction of container terminal facilities on 30 ha of area. Facilities prepared in this phase including a dock with length 250 m, container stacking yard, and related supporting building.

3. Phase 3

Additional container terminal provision, in the form of reclamation for 30.8 ha of container terminal facilities and 5.8 ha of Roll On – Roll Off (Ro-Ro) terminal. Facilities prepared in this phase are 4 container docks with length 3x250 m and 1 Ro-Ro dock with length 300 m, container stacking yard, field for Ro-Ro, and related building facilities.

2.3. Project Objectives

The objectives of development of Makassar New Port are as follows:

- To support the existing Makassar Port
- To serve container terminal activities, both domestic and international containers.
- To accommodate demand growth until 2032

3. Business Entity's Opportunity

Private partner may contribute in joining the operation and maintenance in order to support port activities to pursue development of Makassar New Port.

4. Project Technical Specification

ė.		Unit	Development Phases					
No.	Facilities		Status in Phase 1	Status in Phase 2	Status in Phase 3			
Main	Main Facilities							
1.	Container Terminal Area	ha	46	76	106			
2.	Container Dock	mooring	1,000 m	1,250 m	2,184 m			
3.	Ro-ro dock	mooring	=	-	309 m			
4.	Breakwater	m	2,362	2,362	2,362			
5.	Ro-RO Terminal Area	ha	-	: -	5.8			
6.	Dredging up to 14m	ha	36	62	89			
7.	CFS area	m ²	2,200	2,200	2,200			
8.	CFS truck parking area	m ²	12,000	12,000	12,000			
Supp	porting Facilities							
9.	Flyover	m	1,700	1,700	1,700			
10.	Land access road	m²	41,400	41,400	41,400			
11.	Neighborhood road	m²	210,000	210,000	210,000			
12.	Container operational office	m ²	1,000	2,000	2,000			
13.	Workshop	unit	1	1	1			
14.	Gate	unit	1	1	1			
15.	Supporting facilities area	m²	5,000	5,000	5,000			
Tools and Equipment								
16.	Quay Crane	unit	4	13	37			
17.	RTG Crane	unit	16	52	148			
18.	Head truck	unit	32	104	224			
19.	Chassis	unit	40	120	250			
20.	Reach stacker	unit	3	6	9			
21.	Forklift	unit	3	6	9			

5. Environmental Impact Assessment (AMDAL) Findings

Environmental Impact Assessment (AMDAL) permit has been obtained but need to be extended.

6. Land Acquisition and Resettlement Action Plan

The information related to the land acquisition and resettlement will be provided in the subsequent studies. However, the initial stage of the studies stated that it is expected that local government in Makassar will contribute for the land acquisition and access road.

7. Project Structure

Estimated project cost	USD 416.00 million	
Indicative debt to equity ratio		
- Debt level	70%	
- Equity level	30%	

8. Government Support and Government Guarantee

The necessity and applicability of the specific government support and guarantee will be identified and specified in the subsequent studies.

9. Project Implementation Schedule

H2 2017

Finalization of OB and Project Readiness

2018

Final Business Case and Tender Document 2019

Pre-Qualification & Bidding and Evaluation

2020

Negotiation with Preferred Bidder and Contract Award

10. Contact Information

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