

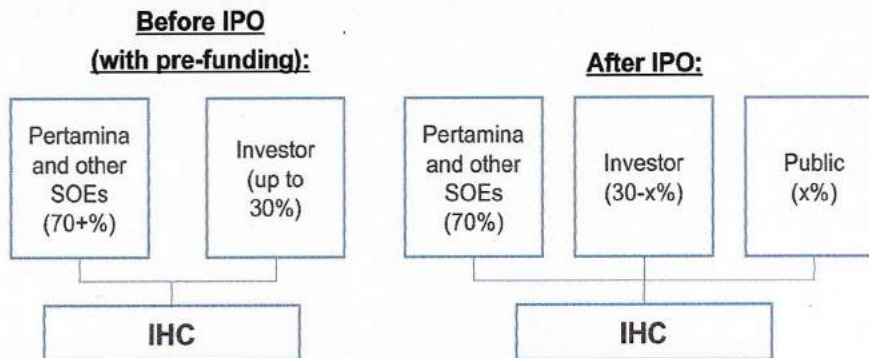


DIRECT INVESTMENT

IPO OR PRE-IPO FUNDING OF NEWLY-FORMED INDONESIA HEALTHCARE CORPORATION (IHC)

PROJECT DESCRIPTION

- Indonesian healthcare industry is largely under-developed, however it is growing fast; the overall industry is estimated to worth USD 40 bn by 2020
- Indonesian Healthcare Corporation (IHC) is a new holding company overseeing 60+ hospitals/clinics and ±7,000 beds (2x next major domestic players) currently owned by different Indonesian State-Owned Enterprises
- IHC is going to be formed in Q1 2017 with Pertamina hospital subsidiary as the holding - IHC is envisioned to be the leading healthcare provider in Indonesia, combining the breadth of its network and economies of scale of its supply chain
- Between 2017-19 IHC is embarking on large-scale transformation and expansion to capture the potentials of the Indonesian healthcare market; including but not limited to expansion of hospitals and care network and cooperation/integration with managed care operators, tele-health, and insurance among the Ministry of SOE network
- Funding participation is needed for the expansion (via equity, equity-like, debt at the holding or new JV for expansion) - a public listing in 2018-19 is envisioned for IHC to be a truly independent company



INDICATIVE STRUCTURE

| | |
|---------------------------|---|
| Name | : IPO of Indonesia Healthcare Corporation |
| Offering Method | : Pre-IPO funding (equity, equity-like, debt) for investments in hospital/healthcare OR Subscription at listing |
| Underlying Asset | : n/a |
| Tenor | : n/a |
| Nominal of Issuance | : Proceed of IPO: USD 300 Million (30% of an estimated market value of USD 1 Billion) |
| Indicative Rate of Return | : n/a |
| Exit Strategy | : Listing of equity; new share issuance |
| Valuation Method | : Market pricing |
| Issuance Date | : Year 2017 (Pre-IPO funding) Year 2018-19 (Exit) |

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