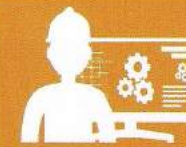


CAPITAL MARKET

MTN ISSUANCE

PT BANK NEGARA INDONESIA (PERSERO) TBK



INDICATIVE STRUCTURE

Facility	: MTN Issuance
Nominal	: USD 500 million - USD 750 million
Tenor	: 5 years
Indicative Issuance Date	: Q2 - 2017
Funding Usage	: <ul style="list-style-type: none"> To replace Global Bond that due on Q2-2017 To expand long term infrastructure foreign exchange loan
Rating	: BBB- (Fitch 2015) BB/Positive/B (Standard and Poors)
Collateral	: Clean Basis



PROJECT



Company Information / Profile

- Current ownership structure: 60% Government of Indonesia, 40% public
- The company line of business corporate banking, commercial banking, retail banking, and consumer banking with 6 financial institution subsidiary
- BNI has +1900 outlets across all provinces in Indonesia which cover both urban and rural areas. BNI also offers overseas services through 8 (eight) international offices in Singapore, Yangoon, Hong Kong, Seoul, Tokyo, Osaka, New York and London.
- BNI is the 3rd largest transactional banking for retail segment in Indonesia, and one of the best bank in corporate transactional services. The platform is supported by strong IT infra-structure which works not only for basic operations but also providing support for cards, international & treasury business, and wealth management as well as credit origination
- Most of government institution, State Owned Enterprises (SOE) companies and state university are customers of BNI products and services
- BNI total asset in 2016 is USD43.323 million with 15% CAGR Growth, Credit of USD27.920 with 16% CAGR Growth, total deposit is USD30.882 million with 14% CAGR Growth, and Earning USD807 million with 7% CAGR Growth.
- Bilateral Loan subject to replace USD500 million Global Bond that due on Q2-2017.

Nungki Indraty
nungki.indraty@bni.co.id
 081219339999

